



Overview: In addition to medical and disability costs, chronic illnesses are drivers of both incidental sick day absences and presenteeism. This report summarizes the prevalence of chronic health conditions in the workforce, and calls attention to the conditions with the greatest impact on health and productivity.

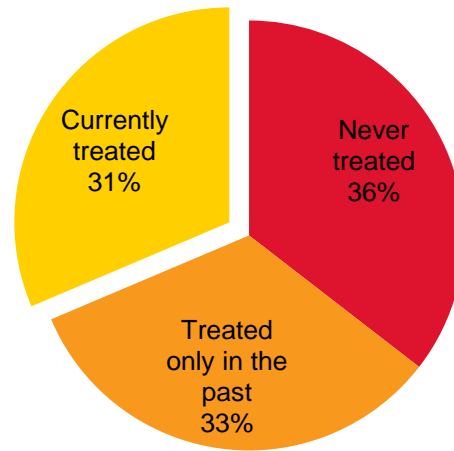
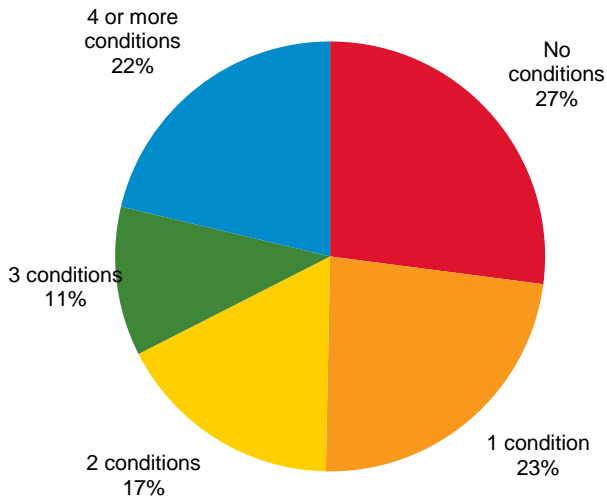
The report draws on analyses of data in IBI's HPQ-Select database. The HPQ-Select survey is an updated, employer-focused version of the Health and Work Performance Questionnaire (HPQ) that was initially developed by Dr. Ronald Kessler of Harvard Medical School and the World Health Organization. Based on patterns of chronic conditions, absence, and job performance observed among more than 120,000 employee surveys from 64 different organizations, we use your company's demographics and compensation information to develop estimates of the prevalence, productivity impact, and costs of different types of chronic health conditions in your workforce. We report full costs for employees with a condition as well as the costs uniquely attributable to specific conditions (i.e., not including the costs of comorbidities).

REPORTING BASIS: 10,000 EMPLOYEES IN THE MANUFACTURING INDUSTRY (NAICS 31-33)

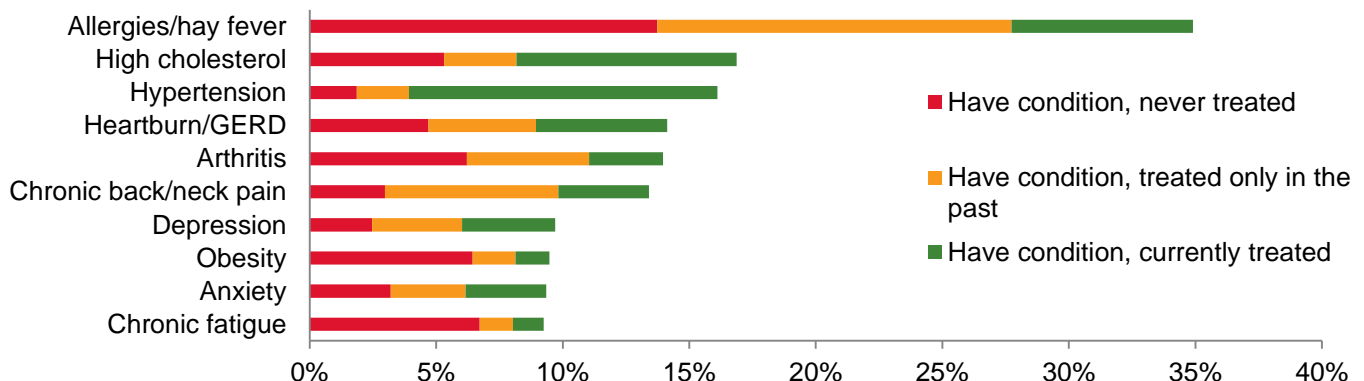
SECTION I: Chronic Condition Overview

About 73% of employees have at least one chronic condition. An employee with any chronic condition has an average of 3 comorbid conditions.

Only 31% of employees' conditions are currently being treated.



The 10 conditions listed below are the most common in your workforce (% of all employees, by treatment status):





SECTION 2: HEALTH AND PRODUCTIVITY IMPACT OF CHRONIC CONDITIONS

Overall, chronic conditions account for \$11.1 million in lost productivity costs per year. †

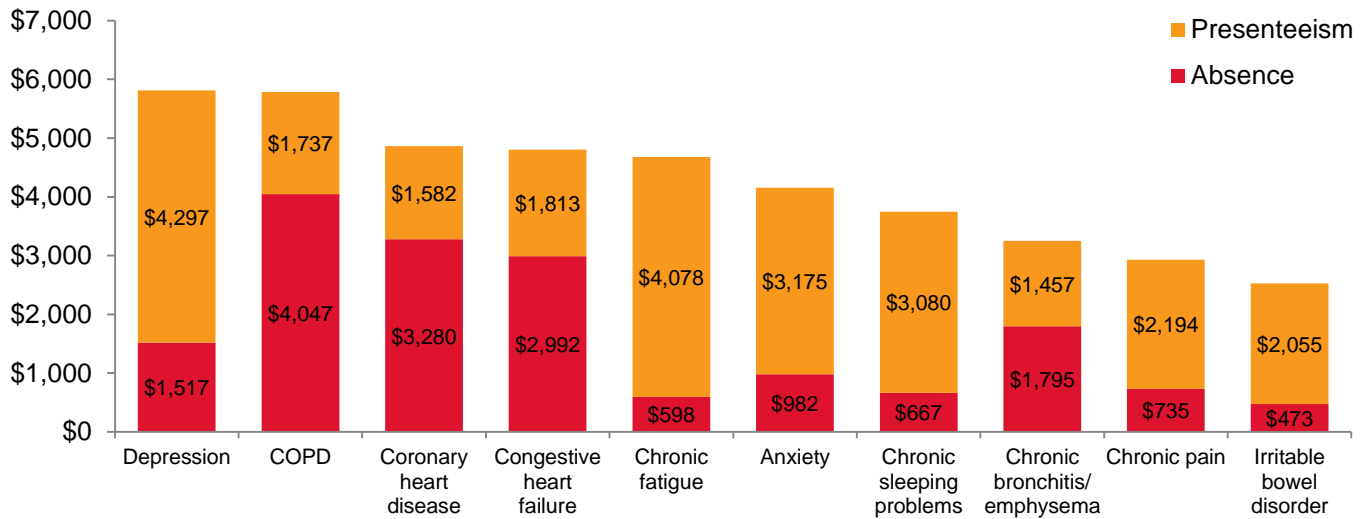
† Excluding claims costs and lost productivity for disability absences.

90% of costs are due to reduced performance ("presenteeism").

THE COSTS OF A CHRONICALLY ILL EMPLOYEE

Compared to similar workers without the condition, workers with any of the following 10 conditions have the highest net absence and presenteeism costs (per employee per year):

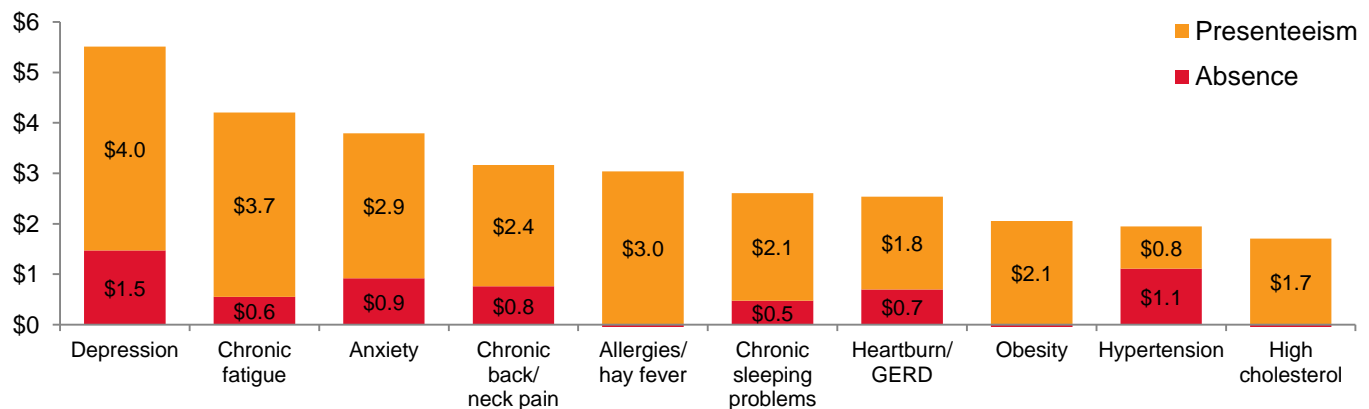
Annual costs in excess of those for a similar worker without the condition



THE COSTS OF ALL EMPLOYEES WITH A CHRONIC CONDITION

Taking the number of employees with a condition into account, the 10 conditions listed below have the highest annual lost productivity costs (in millions of dollars):

\$ millions per year



NOTE ON TOTAL COSTS

The lost productivity costs shown in the charts above and in Section 3 include the the costs of other conditions an employee may have — that is, the same employee might be in more than one condition group. For this reason, the total costs of employees with a condition cannot be summed to derive the total costs of all chronic conditions. IBI calculates the total costs using a model that accounts for comorbidities (see Section 4 for more details).



Snapshot of Chronic Health Conditions

Prepared for A Sample Manufacturer

SECTION 3: DETAILED ANNUAL LOST PRODUCTIVITY OUTCOMES FOR EMPLOYEES WITH CHRONIC CONDITIONS

| Condition | % with condition | % in treatment ^a | Avg. # of other conditions ^a | Net lost workdays (absence + presenteeism) ^b thousands | Net lost productivity costs ^b millions |
|------------------------------|------------------|-----------------------------|---|---|---|
| Depression | 9.7% | 37.9% | 5.1 | 16.5 | \$5.6 |
| Chronic fatigue | 9.2% | 13.1% | 5.5 | 12.5 | \$4.3 |
| Anxiety | 9.4% | 34.1% | 4.8 | 11.3 | \$3.9 |
| Chronic back/neck pain | 13.4% | 26.7% | 4.9 | 9.4 | \$3.2 |
| Allergies/hay fever | 34.9% | 20.6% | 3.0 | 9.0 | \$3.1 |
| Chronic sleeping problems | 7.1% | 38.9% | 5.7 | 7.8 | \$2.7 |
| Heartburn/GERD | 14.1% | 36.7% | 4.6 | 7.6 | \$2.6 |
| Obesity | 9.5% | 14.2% | 4.6 | 6.1 | \$2.1 |
| Hypertension | 16.1% | 75.7% | 3.9 | 5.8 | \$2.0 |
| High cholesterol | 16.9% | 51.6% | 3.7 | 5.1 | \$1.8 |
| Chronic pain | 5.8% | 26.6% | 6.1 | 5.0 | \$1.7 |
| Arthritis | 14.0% | 20.9% | 4.6 | 4.6 | \$1.6 |
| Irritable bowel disorder | 4.6% | 27.7% | 5.3 | 3.4 | \$1.2 |
| Headaches | 7.0% | 14.2% | 5.1 | 3.3 | \$1.1 |
| Migraine | 7.0% | 20.4% | 4.8 | 3.0 | \$1.0 |
| Urinary/bladder problems | 3.4% | 23.4% | 5.4 | 2.2 | \$0.8 |
| Diabetes | 3.9% | 89.9% | 4.5 | 1.7 | \$0.6 |
| Coronary heart disease | 1.2% | 64.6% | 4.9 | 1.7 | \$0.6 |
| Asthma | 6.6% | 43.0% | 4.2 | 1.6 | \$0.6 |
| Cancer | 1.7% | 26.6% | 4.1 | 0.9 | \$0.3 |
| Ulcer | 2.1% | 21.6% | 6.0 | 0.8 | \$0.3 |
| Chronic bronchitis/emphysema | 0.7% | 34.1% | 7.8 | 0.6 | \$0.2 |
| Congestive heart failure | 0.3% | 65.1% | 7.8 | 0.5 | \$0.2 |



SECTION 3: DETAILED LOST PRODUCTIVITY OUTCOMES FOR CHRONIC CONDITIONS

| Condition | % with condition | % in treatment ^a | Avg. # of other conditions ^a | Net lost workdays (absence + presenteeism) ^b thousands | Net lost productivity costs ^b millions |
|--------------|------------------|-----------------------------|---|---|---|
| COPD | 0.3% | 41.0% | 8.5 | 0.5 | \$0.2 |
| Skin cancer | 1.0% | 19.9% | 4.5 | 0.1 | \$0.0 |
| Osteoporosis | 0.3% | 47.5% | 5.5 | 0.1 | \$0.0 |

a Among workers with the condition.

b Compared to employees without the condition.

SECTION 4: TOTAL NET LOST PRODUCTIVITY

As described in Section 2, because an employee can appear in multiple condition groups, the total costs of employees with a condition cannot be summed to derive the total costs of all chronic conditions. Based on a method described by Alonso et al. (2010)*, IBI developed a comorbidity model that estimates the marginal quantities of absences and presenteeism that are uniquely attributable to each different chronic condition. The marginal impacts on productivity for each condition are then summed to calculate total lost productivity for the entire workforce.

The table below shows the total lost workday and productivity costs of absence and presenteeism for all chronic conditions. For More information on the model and the conditions-specific marginal impacts, contact Brian Gifford, Ph.D., at bgifford@ibiweb.org.

| | Lost Workdays | | Lost Productivity Costs | |
|--------------|-----------------|------------|-------------------------|------------|
| | thousands | % of total | millions | % of total |
| Absence | 3,534.2 | 11% | \$1.1 | 10% |
| Presenteeism | 29,666.2 | 89% | \$10.0 | 90% |
| Total | 33,200.4 | | \$11.1 | |

* Alonso, Jordi, Gemma Vilagut, Somnath Chatterji, et al., 2010, "Including information about comorbidity in estimates of disease burden: Results from the WHO World Mental Health Surveys," *Psychological Medicine*, 41(4):873-886.



INDUSTRY BASIS: MANUFACTURING (NAICS 31-33)

WORKFORCE, PAY AND BENEFITS

| | |
|---------------------|--------|
| Total headcount | 10,000 |
| % full-time workers | 93.7% |
| FTEs | 9,687 |

| | |
|--------------------------------------|----------------------|
| Total wages and benefits | \$712,504,530 |
| <i>Total wages paid to employees</i> | <i>\$472,170,000</i> |
| Benefits load | 50.9% |

| | |
|--|-------|
| Average daily wages paid to employees | \$182 |
| Average daily benefits paid to employees | \$93 |

BENEFITS CHARACTERISTICS

| | |
|------------------------------|-------|
| % of EEs with paid sick days | 62.9% |
|------------------------------|-------|

| | |
|-----------------------------------|-------|
| % of EEs enrolled in STD plan | 63.0% |
| % of EEs enrolled in LTD plan | 41.0% |
| % of EEs enrolled in GH plan | 69.7% |
| Dependent minors per enrolled EE | 0.424 |
| Dependent spouses per enrolled EE | 0.689 |

| | |
|-----------------------------|---------|
| STD wage replacement rate | 64.5% |
| STD maximum weekly benefit | \$546 |
| LTD wage replacement rate | 58.7% |
| LTD maximum monthly benefit | \$7,500 |

| | |
|---------------------------|----------------------|
| WC state policies | US workforce average |
| WC wage replacement rate | 66.3% |
| WC maximum weekly benefit | \$855 |

DEMOGRAPHIC CHARACTERISTICS

| | |
|-------------------------------|-------|
| % of employees who are female | 28.8% |
| % of employees aged 18-34 | 26.5% |
| % of employees aged 35-54 | 54.1% |
| % of employees aged 55+ | 19.4% |

OCCUPATIONAL CHARACTERISTICS

% of employees in each EEO occupation class:

| | |
|------------------------------------|-------|
| Class 1 (officials & managers) | 8.3% |
| Class 2 (professionals) | 9.5% |
| Class 3 (technicians) | 2.4% |
| Class 4 (sales workers) | 3.1% |
| Class 5 (administrative support) | 9.5% |
| Class 6 (skilled crafts & repairs) | 12.7% |
| Class 7 (operators) | 47.9% |
| Class 8 (laborers) | 5.6% |
| Class 9 (service workers) | 1.0% |

LOST PRODUCTIVITY MULTIPLIERS

| | |
|--------------|------|
| Absence | 1.39 |
| Presenteeism | 1.22 |



The Total Costs of Workforce Health & Snapshot Data Inputs

BLANK CELLS INDICATE THAT INFORMATION WAS NOT PROVIDED BY USER

NAICS Sector

31-33: Manufacturing

NAICS 3-digit industry

- SELECT NAICS3 -

NAICS 4-digit industry

- SELECT NAICS4 -

Total headcount 10,000

% full-time workers

Total wages and benefits
Total wages paid to employees

% of EEs with paid sick days
% of EEs enrolled in STD plan
% of EEs enrolled in LTD plan
% of EEs enrolled in GH plan
Are family members enrolled in the GH plan? -- Select yes or no --

STD wage replacement rate
STD maximum weekly benefit
LTD wage replacement rate
LTD maximum monthly benefit

FOR WC: IF all or most of your employees work in a single state, select from the pull-down list. Make no selection otherwise. -- Select a State --

Demographic characteristics

% of employees who are female
% of employees aged 18-34
% of employees aged 35-54
% of employees aged 55+

OCCUPATIONAL CHARACTERISTICS

% of employees in each EEO occupation class:

Class 1 (officials & managers)
Class 2 (professionals)
Class 3 (technicians)
Class 4 (sales workers)
Class 5 (administrative support)
Class 6 (skilled crafts & repairs)
Class 7 (operators)
Class 8 (laborers)
Class 9 (service workers)



The Total Costs of Workforce Health & Snapshot Data Sources

IBI's health and productivity reports are powered by the highest-quality data sources available. The sources listed below provide the information on which we base industry-level estimates.

| Data Element | Source | Resource | Data year |
|--|--|--|------------|
| Industry employee headcount (if not provided by user) | Bureau of Labor Statistics (BLS) | Occupational Employment Statistics | 2012 |
| Average wage | | | |
| Industry occupational distribution | | | |
| Benefits load | Bureau of Labor Statistics (BLS) | National Compensation Survey | March 2012 |
| Sick day absence rate | Centers for Disease Control and Prevention | National Health Interview Survey (NHIS) | 2006-2012 |
| Presenteeism | Integrated Benefits Institute | HPQ-Select | 2004, 2009 |
| WC incidence rate | BLS | Injuries, Illness and Fatalities | 2012 |
| State WC wage replacement rates and maximum benefit values | National Academy of Social Insurance | <i>Workers' Compensation: Benefits, Coverage, and Costs, 2010.</i> 2012. Washington, DC: National Academy of Social Insurance. | 2010 |
| STD incidence rate | Integrated Benefits Institute | IBI Health and Productivity Benchmarking | 2012 |
| STD absence duration | | | |
| LTD incidence rate | | | |
| LTD absence duration | | | |
| FMLA absence duration | | | |
| WC Absence duration | | | |
| WC Medical costs | | | |
| WC non-wage indemnity costs | | | |
| STD and LTD participation and wage replacement rates | BLS | Employee Benefits Survey | March 2012 |
| Employee GH medical and pharmacy claims costs (Adjusted to 2012 to account for health care spending growth) | Agency for Healthcare Research and Quality (AHRQ) | Medical Expenditure Panel Survey | 2011 |
| Employer group health plan coverage rates | BLS | Current Population Survey | March 2012 |
| Industry sex distribution | | | |
| Industry age distribution | | | |
| Lost productivity multiplier method | Nicholson, S., Pauly, M.V., Polsky, D., et al. | "Measuring the effects of work loss on productivity with team production," <i>Health Economics</i> , vol. 15, issue 2, pp111-123. | 2006 |